



YOUR NAME

Business Development Manager

CONTACT

- New York, USA
- 202-555-0666
- yadalikhan@gmail.com
- Twitter.com/yadali10
- Linkedin.com/yadali10
- Facebook.com/yadali10
- yadali10

SKILLS

- SEO
- Google Analytics
- Sales and Marketing
- Email Marketing
- Teamwork
- Research
- Public Communication
- Negotiation

SOFTWARE SKILLS

- Adobe Photoshop
- Adobe Illustrator
- Office Automation-2019
- WordPress

ABOUT ME

Professional Business Developer with more than five years' Experience in Business Development Process. Involved in Product testing, Management and Development of new Business opportunities.

WORK EXPERIENCE

MANAGER
2010-2014

Air State Solution New York, USA

Developed and Implemented new marketing and sales plans and define the strategy for the next five years.

Ensure that new clients will grow into a loyal customer based in special niche market by implementing new programs.

Reviewed constantly the customer feedback and then suggested ways to improve the processes and customer service level which increase the customer satisfaction rate.

Successfully managed \$2-\$3 million Budget projects and Successfully achieved the project Schedule Goals.

ASSISTANT
2014-2018

Air State Solution Chicago, USA

Increase the Customer satisfaction rate by 25% by improving the customer service.

Planned, Supervise and coordinated daily activity of 3 junior business analysts.

Improved the communication with the marketing department to better understand the competitive Position.

Directed the creation and implementation of business continuity plan, and the management of Audit programs.

Improved the communication with the marketing department to better understand the competitive Position.

Increase the Customer satisfaction rate by 25% by improving the customer service.

ORGANIZATION

American Management Association (2019-Present)

E-Business Association (2018-2019)

Association of Private Enterprise Education Association (2016-2018)

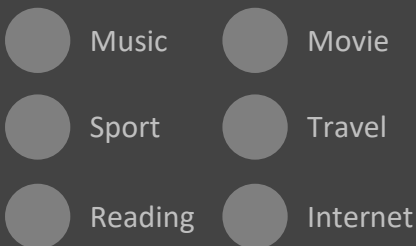
AWARDS

Sales Individual and Business Development Award (2019-2020)

Excellence in Customer Partnering Award (2018-2019)

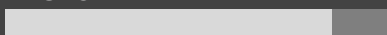
First Position Holder Award (2006-2008)

HOBBIES

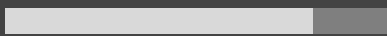


LANGUAGES

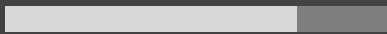
ENGLISH



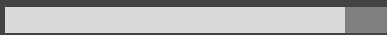
FRENCH



SPANISH



URDU



REFERENCE

Available on Request

EDUCATION



MCS
2006-2008

University of Chicago, USA

Subject that we have studied in MCS are Data Base, Object Oriented Programming, Data Communication and Networking, C/C++, Software Engineering I, Software Engineering II, Artificial Intelligence, System Analysis and Design, Operating System, Visual Basic .Net and Finite Automata.

BCS
2004-2006

University of Chicago, USA

Subject that we have studied in MCS are Data Base, Object Oriented Programming, Data Communication and Networking, C/C++, Software Engineering I, Software Engineering II, Artificial Intelligence, System Analysis and Design, Operating System, Visual Basic .Net and Finite Automata.

BBA
2000-2002

University of Chicago, USA

Subject that we have studied in BBA are Business Communication, Marketing, Financial Management, Financial Accounting, Principles of Management, Cost Accounting, Data Base Management System, Principal of Marketing, Human Resource Management, Money and Banking, Micro Economics and Management information system.

ACHIVEMENTS



MANAGER

❖ Successfully managed \$2-\$3 million Budget Project and successfully achieved the project Schedule goals.

MANAGER

❖ Developed and implemented new marketing and sales Plans and define the strategy for the next five years.

ASSISTANT

❖ Improved the communication with marketing Department to better understand the competitive Position.

CERTIFICATES



Web Development Through Drupal and WordPress
2007-2009

Web / Graphics Design through Adobe Illustrator and Photoshop
2009-2010