



YAD

Business Development Manager

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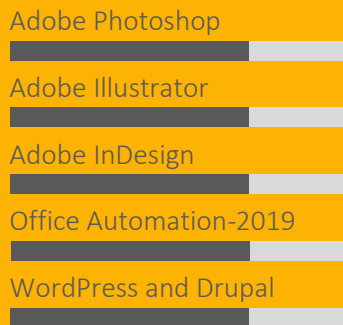
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Twitter.com/yadali123

SKILLS



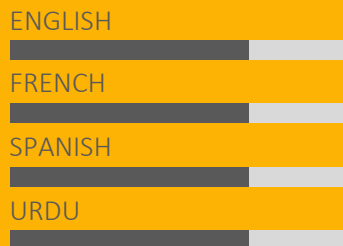
SOFT SKILLS



HOBBIES



LANGUAGES



REFERENCES

Available on Request

ABOUT ME

Professional Business Developer Manager with more than five years' Experience in Business Development Process. Involved in Product testing, Management Development of New Business Opportunities.

WORKING EXPERIENCE

MANAGER

2010-2014

Air State Solution New York, USA

- ❖ Developed and implemented new marketing and sales plans and define the new strategy for the next five years.
- ❖ Ensure that new clients will grow into a loyal customer based in special nick market by implementing new programs.
- ❖ Reviewed constantly the customer feedback and then suggested ways to improve the process and customer service

ASSISTANT

2014-2019

Air State Solution New York, USA

- ❖ Increase the customer satisfaction rate by 30% by improving the customer Service.
- ❖ Improved the communication with the marketing department to better understand the competitive Position.
- ❖ Directed the creation and implementation of business continuity plan and the management of Audit Programs.

EDUCATION ATTAINMENT

MCS

2006-2008

Air State Solution Chicago, USA

- ❖ Subject that we have studied in MCS are Database, Object Oriented Programming, Data Communication, Software Engineering I, Software Engineering II, Artificial Intelligence, System Analysis and Design, Operating System, Visual Basic .Net and Finite Automata.

BCS

2004-2006

Air State Solution Chicago, USA

- ❖ Subject that we have studied in BCS are Database, Object Oriented Programming, Data Communication, Software Engineering I, Software Engineering II, Artificial Intelligence, System Analysis and Design, Operating System, Visual Basic .Net and Finite Automata.

BBA

2002-2004

Air State Solution Chicago, USA

- ❖ Subject that we have studied in BBA are Introduction to Business, Mathematics Elementary, Introduction to Computer Science, Financial Accounting, Principles of Management, Business Communication, Cost Accounting, Financial Management, Principles of Marketing, Micro Economics, Money and Banking.